

Job Title: Managing Director
Location: Houston, TX
Company Overview:

Elite Change Inc. is a leading public and government affairs firm dedicated to providing strategic solutions and advocacy for a diverse range of clients. Our mission is to drive impactful change through innovative strategies and effective communication.

Position Overview:

The Managing Director will be responsible for overseeing the strategic direction and operational management of Elite Change Inc. This role requires a dynamic leader with a strong background in public and government affairs, exceptional communication skills, and a proven track record of driving business growth.

Key Responsibilities:

- Develop and implement strategic plans to advance the company's mission and objectives.
- Oversee daily operations, ensuring efficiency and effectiveness in all business activities.
- Lead and mentor a team of professionals, fostering a collaborative and high-performance culture.
- Build and maintain strong relationships with clients, stakeholders, and government entities.
- Identify and pursue new business opportunities to expand the firm's client base and market presence.
- Represent the company at industry events, conferences, and public forums.
- Ensure compliance with all relevant regulations and industry standards.
- Manage the company's financial performance, including budgeting, forecasting, and reporting.

Qualifications:

- Bachelor's degree in Public Affairs, Political Science, Business Administration, or a related field; advanced degree preferred.
- Minimum of 10 years of experience in public and government affairs, with at least 5 years in a leadership role.
- Strong understanding of the political landscape and regulatory environment in Texas and beyond.
- Excellent communication, negotiation, and interpersonal skills.
- Proven ability to lead and inspire a diverse team.
- Demonstrated success in business development and client relationship management.
- Strategic thinker with a results-oriented approach.

Benefits:

- Competitive salary and performance-based bonuses.
- Comprehensive health, dental, and vision insurance.
- Retirement savings plan.
- Professional development opportunities.
- Flexible work environment.

Application Process:

Interested candidates are invited to submit their resume and a cover letter detailing their qualifications and experience to info@elitechange.com. Applications will be reviewed on a rolling basis until the position is filled.

Elite Change Inc. is an equal opportunity employer and encourages applications from individuals of all backgrounds and experiences.